

OVERHEADS, FIXED COSTS & YOUR BURNRATE

HOW MANY DAYS, WEEKS AND MONTHS WILL YOU WORK THIS YEAR?

How Many Hours Daily?	How Many Days Yearly?	How Many Weeks Yearly?	How Many Months Yearly?	
Hourly Burn =	Daily Burn	Weekly Burn	Monthly Burn	Annual Burn

Professionals		Motoring		Core Systems		System Sub Totals	
Gas Safe		Road Tax		Internet		System Sub A	
PL Insurance		Van Insurance		Mobile		System Sub B	
Accountant		AA /RAC / Cover		VOIP System		System Sub C	
Payroll				CRM System		System Sub D	
Other Prof A		Motor A		Quickbooks/Zero		System Sub E	
Other Prof B		Motor B		Spare		System Sub F	
Other Prof C		Motor C		Spare		System Sub G	
Other Prof D		Motor D		Spare		System Sub H	
PROFESS TOTALS		MOTOR TOTALS		CORE SYSTEMS TOTALS		SYSTEMS SUB TOTALS	

Marketing		Staff		Premises		Other Totals	
Marketing A		Staff 1		Premises Rent		Other A	
Marketing B		Staff 2		Premises Rates		Other B	
Marketing C		Staff 3		Premises Gas/Elec		Other C	
Marketing D		Staff 4		Premises Water		Other D	
Marketing Sub A		Staff 5		Premises A		Other E	
Marketing Sub B		Staff 6		Premises B		Other F	
Marketing Sub C		Staff 7		Premises C		Other G	
Marketing Sub D		Staff 8		Premises D		Other H	
MARKETING TOTALS		STAFF TOTALS		PREMISES TOTAL		OTHER TOTALS	